



Metals Focus

DECEMBER 2009

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Are you ready for the recovery?

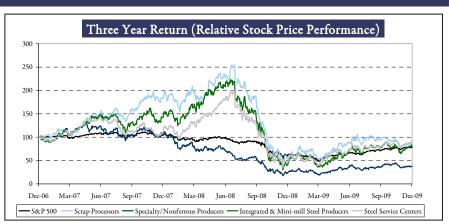
Are you ready for the recovery? You may feel like you have been waiting for a recovery for the past 12 months. Being prepared for the recovery may appear to be a simple task, but we are finding an increasing number of players that are not ready or worse yet, don't know they are not ready. One year ago, when volumes and metal/commodity prices fell through a three foot thick concrete floor, many companies harvested the decrease in working capital and used the cash to fund losses and reduce bank debt. Working capital is a necessary asset in the operation of a business, BUT there is one significant issue: you are forced to "buy" it. As volume recovers, the need for inventory and the commensurate generation of accounts receivable will put a strain on cash. Given that a lender generally will not advance 100% of the working capital purchase, you have to invest equity to purchase inventory and fund the ramp up of accounts receivable (similar to when you purchase equipment). The needed amount of equity is determined by either advance rates on accounts receivable and inventory or, more esoterically, loan covenants such as leverage constraints.

As the economic recovery takes hold, companies generating consistent and strong earnings will find themselves having conversations with their lead bank. However, for others, the financing market turmoil over the past five quarters has or will force them to turn to alternative sources of capital and consider less traditional capital structures to fund their needs. This is generally driven by the fact that the loosening of bank credit typically lags market recoveries.

With larger financial institutions having curtailed their new investment activity, many smaller regional and privately-owned, community-oriented banks, which aren't burdened by troubled assets or TARP funds, have opportunistically stepped in to fill this void. While their underwriting standards are conservative in light of continued economic uncertainty, many are willing to extend credit to build relationships with well-run companies. (Article continued on page 2)

Metals Public Market Trends





Source: American Metals Market Source: Capital IQ



METALS INDUSTRY DEVELOPMENTS

Are you ready for the recovery? (continued)

Lower down the capital structure, companies have and will continue to turn to the high-yield debt markets to fund capital needs. The cost of this type of capital has increased dramatically, but still remains cheaper than the dilution suffered by raising mezzanine debt with warrants attached (selling some equity). As a result, there has been a rush to the high-yield debt market over the past few months to fund capital requirements. However, the sheer number of companies looking for higher-yield debt (without warrants) has created a supply/demand imbalance, making it close to impossible for a slightly troubled company to get this type of funding. As a result, many companies are forced to resort to mezzanine debt with warrants and minority equity structures. While substantially more expensive than straight subordinated debt, these tranches of capital provide owners with one remaining alternative to selling a significant piece of equity in a difficult valuation environment.

While the concept described here may appear to be finding fault in a long awaited recovery, please take these comments as ways to prepare ourselves for the positive growth we see in the future.

Have a great holiday season and happy New Year.

- Vince Pappalardo Managing Director, Metals Industry Group Head

2009 Year-in-review: Highlighted Transactions

Triangle Capital Corporation (NasdaqGM: TCAP) completed the AMTECH Corporation acquired Dynamic Fabricators, LLC on sale of its stake in Porter's Fabrications Inc. on January 20, 2009.

Coining, Inc. acquired Semx Corp. (OTCPK: SEMX) from ACI Capital Co., LLC on January 22, 2009.

Waukesha Tool & Stamping, LLC completed the acquisition of Parkview Metal Products LLC on May 15, 2009.

Sims Metal Management Limited (ASX: SGM) acquired the assets of Fairless Iron & Metal, LLC on July 3, 2009. The financial terms of the transaction were not disclosed. The transaction will be immediately accretive.

Precision Castparts Corp. (NYSE: PCP) acquired Carlton Forge Works and Arcturus Manufacturing Corp. for \$850 million in cash on August 26, 2009.

North River Capital LLC completed the acquisition of the assets and business of Wayne Manufacturing Corporation on August 31, 2009.

North American Stamping Group, LLC completed the acquisition of assets of Duffy Tool and Stamping, LLC from Brittany Corporation on October 15, 2009.

October 21, 2009. Dynamic Fabricators is an add-on acquisition for Amtech Corporation.

Allegheny Technologies Inc. (NYSE: ATI) agreed to acquire Crucible Compaction Metals from Crucible Materials Corporation for \$41 million on October 23, 2009. The business will now be named as ATI Powder Metals.

A. Raymond Et Cie acquired Tinnerman Palnut Engineered **Products, Inc.** from Ares Private Equity Group on October 28, 2009. The financial terms of the transaction were not disclosed.

Hercules Drawn Steel Corporation acquired the assets of Baron Drawn Steel Corp. from The Renco Group, Inc. on November 2, 2009. The financial terms of the deal were not disclosed.

On November 10, 2009, The Riverside Company acquired Precision Wire Components. The financial terms of the deal were not disclosed.

Severstal Wheeling Holding Company acquired Amtex Steel, Inc. on November 16, 2009. The purchase includes the plant and real estate, plus the company's rail line facilities. Amtex has now been renamed to Chicago Steel & Iron.



METALS INDUSTRY METALS PUBLIC TRADING STATISTICS

Steel Service Centers

(\$ in millions, except per share data)								Enterprise Value to:						
	Stock Price	Market	Enterprise	LTM EBITDA			Revenue			EBITDA				
Company Name	12/16/09	Cap	Value	Revenue	EBITDA	Margin	LTM	CY 2009E	CY 2010P	LTM	CY 2009E	CY 2010P		
AM Castle & Co.	\$13.95	\$320	\$398	\$953	\$13	1.3%	0.4x	0.5x	0.4x	NM	NM	6.9x		
Olympic Steel Inc.	\$31.52	\$343	\$343	\$639	(\$79)	(12.3%)	0.5x	0.7x	0.5x	NM	NM	9.8x		
Reliance Steel & Aluminum Co.	\$43.59	\$3,206	\$4,195	\$6,188	\$372	6.0%	0.7x	0.8x	0.7x	11.3x	14.0x	8.0x		
						Mean	0.5x	0.6x	0.5x	11.3x	14.0x	8.2x		
						Median	0.5x	0.7x	0.5x	11.3x	14.0x	8.0x		

Integrated & Mini-Mill Steel Producers

(\$ in millions, except per share da	_	Enterprise Value to:										
	Stock Price	Market	Enterprise	LT	LTM EBITDA		Revenue			EBITDA		
Company Name	12/16/09	Cap	Value	Revenue	EBITDA	Margin	LTM	CY 2009E	CY 2010P	LTM	CY 2009E	CY 2010P
AK Steel Holding Corp.	\$20.74	\$2,268	\$2,537	\$4,216	\$68	1.6%	0.6x	0.6x	0.5x	NM	NM	5.5x
United States Steel Corp.	\$49.67	\$7,120	\$9,233	\$12,196	(\$408)	(3.3%)	0.8x	0.9x	0.6x	NM	NM	8.7x
Commercial Metals Company	\$17.18	\$1,935	\$2,857	\$6,793	\$276	4.1%	0.4x	0.5x	0.4x	10.4x	12.8x	6.6x
Nucor Corporation	\$43.11	\$13,572	\$14,693	\$12,403	\$496	4.0%	1.2x	1.3x	1.0x	29.6x	NM	6.8x
Gerdau Ameristeel Corp.	\$8.25	\$3,575	\$5,487	\$4,656	\$327	7.0%	1.2x	1.3x	1.1x	19.9x	15.9x	6.6x
Steel Dynamics Inc.	\$17.48	\$3,769	\$5,914	\$3,989	\$173	4.3%	1.5x	1.5x	1.1x	NM	15.4x	6.6x
						Mean	0.9x	1.0x	0.8x	20.0x	14.7x	6.8x
						Median	1.0x	1.1x	0.8x	19.9x	15.4x	6.6x

Scrap Processors

(\$ in millions, except per share data)								Enterprise Value to:							
	Stock Price	Market	Enterprise	LTM EBITDA		Revenue			EBITDA						
Company Name	12/16/09	Сар	Value	Revenue	EBITDA	Margin	LTM	CY 2009E	CY 2010P	LTM	CY 2009E	CY 2010P			
Commercial Metals Company	\$17.18	\$1,935	\$2,857	\$6,793	\$276	4.1%	0.4x	0.5x	0.4x	10.4x	12.9x	6.8x			
Metalico Inc.	\$4.64	\$215	\$320	\$272	(\$5)	(2.0%)	1.2x	1.1x	0.8x	NM	11.4x	7.1x			
Schnitzer Steel Industries Inc.	\$47.84	\$1,328	\$1,402	\$1,900	\$2	0.1%	0.7x	0.8x	0.7x	NM	14.9x	8.0x			
						Mean	0.8x	0.8x	0.6x	10.4x	13.1x	7.3x			
						Median	0.7x	0.8x	0.7x	10.4x	12.9x	7.1x			

Specialty/Nonferrous Producers

(\$ in millions, except per share data)								Enterprise Value to:							
	Stock Price	Market	Enterprise	Li	LTM EBITDA		Revenue			EBITDA					
Company Name	12/16/09	Сар	Value	Revenue	EBITDA	Margin	LTM	CY 2009E	CY 2010P	LTM	CY 2009E	CY 2010P			
Allegheny Technologies Inc.	\$38.24	\$3,750	\$4,070	\$3,352	\$298	8.9%	1.2x	1.4x	1.2x	13.6x	19.7x	10.4x			
Brush Engineered Materials Inc.	\$18.94	\$383	\$403	\$696	\$13	1.9%	0.6x	0.6x	0.5x	NM	24.1x	8.0x			
Carpenter Technology Corp.	\$25.43	\$1,120	\$1,024	\$1,182	\$72	6.1%	0.9x	0.9x	0.8x	14.2x	17.1x	5.7x			
RTI International Metals, Inc.	\$22.40	\$672	\$547	\$459	\$28	6.2%	1.2x	1.3x	1.3x	19.3x	24.9x	17.7x			
Titanium Metals Corp.	\$11.30	\$2,034	\$1,911	\$856	\$131	15.3%	2.2x	2.5x	2.8x	14.6x	19.0x	21.0x			
						Mean	1.2x	1.3x	1.3x	15.4x	21.0x	12.5x			
						Median	1.2x	1.3x	1.2x	14.4x	19.7x	10.4x			



Dresner Partners METALS INDUSTRY GROUP

Dresner Partners Metals Group: Professionals

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Vincent Pappalardo (312) 780-7227 Managing Director & Group Head Metals Group vpappalardo@dresnerco.com Matthew Phillips Senior Vice President (312) 780-7244 Metals Group mphillips@dresnerco.com Paul Hoffman Vice President (312) 780-7229 Metals Group phoffman@dresnerco.com Gian Ricco Vice President (312) 780-7230 Metals Group gricco@dresnerco.com Larissa Galan Associate (312) 780-7215 Metals Group lgalan@dresnerco.com Joseph Thomas (312) 780-7236 Senior Analyst

Metals Group

Dresner Partners Metals Group: 2009 Completed Transactions





jthomas@dresnerco.com

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